

Johnson Controls-Hitachi Air Conditioning (S) Pte Ltd  
6 Changi Business Park Avenue 1  
UE Bizhub East (North Tower) #06-21/22  
Singapore 486017  
Tel : +65 6748 0202 Fax : +65 6282 4847  
Co. Reg. No. 201732532H  
GST Reg. No. 201732532H



**HITACHI**  
Air conditioning solutions

13<sup>th</sup> August 2018

SMARTECH International Sdn. Bhd.  
No. 15, Jalan PJS 1/27, (Jalan Petaling Utama 6),  
Petaling Utama, Batu 7, Off Jalan Klang Lama,  
46000 Petaling Jaya, Selangor.

For the kind attention of Mr S.C. Yeo – Managing Director

Dear Sir,

**Re: Newspaper Announcement made on the New JCH Malaysia Company Name**

Reference is made to the newspaper announcement made on 6<sup>th</sup> August 2018. The announcement was to serve as a formal notification to all our valuable customers and suppliers on the change of our JCH Malaysia Company Name from Johnson Controls Air Conditioning Malaysia Sdn Bhd to Johnson Controls Hitachi Air Conditioning Sales Malaysia Sdn Bhd effective 6<sup>th</sup> August 2018.

We regret that there was a printing error made in the announcement to include Hitachi Chillers in the product range which are handled by our appointed distributor – SMARTECH International Sdn. Bhd. for Malaysia market. There will no change to this partnership and SMARTECH remains as our appointed distributor for Hitachi Chiller in Malaysia and they will deal directly with our Singapore Sales Office, i.e. Johnson Controls-Hitachi Air Conditioning (S) Pte. Ltd. SMARTECH will continue to provide sales and services support on Hitachi Chillers in Malaysia for all their new and existing projects requirement.

We would appreciate your support to explain to your clients and business partners on this error. We sincerely apologise for the confusion and inconvenience caused.

Thank you

Yours faithfully,  
Johnson Controls-Hitachi Air Conditioning (S) Pte. Ltd.

A handwritten signature in blue ink, appearing to be 'D. Sher'.

Danny Sher  
General Manager  
DX & Chiller Channel Sales  
SEA Sales & Marketing Division

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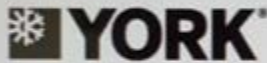
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# ANNOUNCEMENT

**EFFECTIVE 6<sup>th</sup> August 2018**

**JOHNSON CONTROLS HITACHI AIR CONDITIONING SALES  
MALAYSIA SDN BHD (1258224-H)**

*(formerly known as Johnson Controls Air Conditioning Malaysia Sdn Bhd)*  
shall undertake to perform sales, service and warranty obligations for  
the following brands :



**INSTALL CONFIDENCE**

**HITACHI**

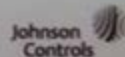
Cooling & Heating

To better cater to a growing market, Johnson Controls is re-organizing its diversified product portfolio combining YORK<sup>®</sup> DX global reach with Hitachi Cooling & Heating technology expertise.

Building on YORK<sup>®</sup> current robust offerings of split unit systems and light commercial solutions, our product portfolio will now include Hitachi's world-class variable refrigerant flow systems, residential air-conditioning solutions, high-efficiency chillers and leading-edge rotary and scroll compressors.

Johnson Controls Hitachi Air Conditioning Sales Malaysia Sdn Bhd is well positioned to offer customers and channel partners the most diverse range of air conditioning products and services in the industry supporting both commercial and residential markets.

All our office administration and operation remains the same.  
View Johnson Controls' full operation and other entities at  
[http://www.johnsoncontrols.com/en\\_my/about-us/our-company](http://www.johnsoncontrols.com/en_my/about-us/our-company)



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